



Supplying the rapidly growing world population with high quality food is a key business opportunity.







1.2 Billion Potential Consumers

India Market Fact (Only one country example)

10% annual growth

US \$ 50 Billion Market demand for legumes

20% less supply available

than demand of legumes in the world.

220% growth

in last 5 years

To meet the ever-growing demand of legumes in the world we have committed ourselves to provide high quality legumes at competitive price by leveraging our extensive experience, resources and world wide network.



the company

- Our group started its first business in the Unites States in 2004.
- Largest exporter of Legumes to the India's Market.
- Strong customer base in more than 35 countries.

core competencies

- A strong network spread across 3 continents with loyal customer base in India, Russia, China & Europe.
- Strongest distribution network in India with 240 location reach.
- A brand with retail presence in major cities of India.





Focus on International Business Building







2006 **Export Power**

Began first export operation to Asia and Europe.

2007 **Market Power**

Developed a strong Network of Wholesale distribution in India.

Knowledge Power

Established and served customers in 35 countries bringing market strength and knowledge of world regions.

Brand & Network Power

Partnered with major brands of Europe and established from farm to fork concept for winning more market share and consistency in business.

2010

Established distribution of 240 locations and launched own retail brand Market Power in 11 cities through TOT agreement with major retail chains of India.

2011 Revenue Power

Became a vendor to US Government bringing Volume Revenue capabilities to the book of business.

2012 Established Direct Farm Contract bringing enormous pricing power to **Price Power** the book of business.





The product:

All kinds of US origin Beans, Peas, Lentils and Chickpeas (Legumes). Healthy and economical food choice for the world consumers in a challenging economic environment.



The Concept:

From US farms to consumers all under one big umbrella of private network.



From US farm to Indian Consumer





Our supply of Pulses to Europe in 1 ton totes







the approach



We partner with strong leaders and provide high quality legumes at 'everyday low market price' by leveraging our extensive experience, resources and world wide network.

Our global network includes senior relationships across industries and is founded on collaboration across the network, including big retail chains like **Bharti-Walmart** India, **Metro 'Cash 'N' Carry** (Germany) and the **Aditya Birla Retail Group**. We have a long track record of selling through various channels.

advantages



- Flexibility as to how we structure product sales through our various channels of sales to accommodate the needs of the market and maximize return on investments.
- Access to lower price commodities through farm contracts and capitalize on global market knowledge by planning supply to high demand markets.
- Relationship with numerous companies, key partners and governments worldwide than can be important in executing US exports with market intelligence.
- Deep experience and relationships across sectors to connect lucrative opportunities and increase bottom line.
- Availability of additional resources and capital to enable continuous organic growth or geographic expansion.
- A creative approach to identify attractive investments by leveraging the sale of our committed capital our network with access to markets around the world making it easier and less risky for us to export and our experience & deep knowledge from working with customers in more than 35 countries.





investment criteria achievements

We invest in commodities to maximize share holder value through financial and operational value creation.



Proven Management Team: Our group combines over 70 years' of experience in investments and operational activities. Our leadership team members are highly respected for our outstanding performance and operation process from due diligence through management, business plan execution, services and investment realization.

Substantial End Market: We sell into large existing and emerging markets with potential for rapid growth.

Substantial Advantage: Our business is based on exclusive partnerships, proprietary processes and/or other attributes.

Industry Focused: We chose to invest in food industry which has ongoing strong demand and based on limited availability the one who has access to products at an effective price are considered winners in these rapidly growing industry.











To learn more about us and ways we can partner with you to achieve your financial objectives, please contact us at usa@globalagco.com